
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 27, 2003

HEICO CORPORATION

(Exact name of registrant as specified in its charter)

FLORIDA 1-4604 65-0341002 (State or other jurisdiction (Commission File Number) (I.R.S. Employer of incorporation) Identification No.)

3000 Taft Street, Hollywood, Florida (Address of principal executive offices)

33021 (Zip Code)

(954) 987-4000

(Registrant's Telephone Number, Including Area Code)

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits

Exhibit 99.1 Press release dated August 27, 2003 titled "HEICO Corporation Reports Improved Third Quarter Results."

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On August 27, 2003, HEICO Corporation issued a press release announcing its financial results for the third fiscal quarter ended July 31, 2003. A copy of the press release is attached hereto as Exhibit 99.1 and is intended to be furnished under this Item 12.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HEICO CORPORATION
----(Registrant)

Date: August 27, 2003 By: /s/ Thomas S. Irwin

Thomas S. Irwin
Executive Vice President
and Chief Financial Officer
(Principal Financial and
Accounting Officer)

EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION

99.1 Press release dated August 27, 2003 titled "HEICO Corporation Reports Improved Third Quarter Results."

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FOR IMMEDIATE RELEASE

August 27, 2003 Thomas S. Irwin (954) 987-4000 ext. 7560 Victor H. Mendelson (305) 374-1745 ext. 7590

HEICO CORPORATION REPORTS IMPROVED THIRD QUARTER RESULTS

HOLLYWOOD, FL, and MIAMI, FL -- HEICO CORPORATION (NYSE: HEI and HEI.A), today reported that net income for the third quarter of fiscal 2003 increased by 15% to \$3,240,000, or 15 cents per share, from \$2,829,000, or 13 cents per share, for the third quarter of fiscal 2002. Net sales for the third quarter of fiscal 2003 were up 7% to \$45,412,000 from \$42,587,000 in the third quarter of fiscal 2002.

For the first nine months of fiscal 2003, net income totaled \$8,682,000, or 39 cents per share, on sales of \$128,791,000. Net income for the first nine months of fiscal 2002 was \$9,627,000, or 43 cents per share, on sales of \$126,600,000. Net income for the first nine months of fiscal 2002 included \$765,000, or 3 cents per share, from the after tax gain on the sale of a product line.

Cash flow from operating activities totaled \$18.1 million for the first nine months of fiscal 2003, up \$3.5 million from the first nine months of fiscal 2002, and equaled approximately 200% of the Company's net income.

Operating income increased 23% to \$6,101,000 in the third quarter of fiscal 2003 from \$4,954,000 in the third quarter of fiscal 2002. The improvement in operating income for the third quarter of fiscal 2003 was driven by higher sales and earnings within the Company's Flight Support Group (FSG). For the first nine months of fiscal 2003, operating income totaled \$16,561,000 and approximated operating income for the same period of the prior year of \$16,719,000. Operating income in the first nine months of fiscal 2003 principally reflects increased earnings within the FSG, offset by lower earnings within the Company's Electronic Technologies Group (ETG).

Sales within the FSG increased 10% to \$32,742,000 in the third quarter of fiscal 2003 from \$29,724,000 in the third quarter of fiscal 2002 reflecting increased revenues principally related to sales of new products and services and some recovery within the commercial aerospace industry. For the first nine months of fiscal 2003, FSG sales increased 8% to \$95,004,000 from \$88,316,000 in the first nine months of fiscal 2002, which is primarily attributable to new products and services.

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Operating income of the FSG in the third quarter of fiscal 2003 increased 34% to \$4,797,000 from \$3,577,000 in the third quarter of fiscal 2002 and increased 23% to \$14,336,000 in the first nine months of fiscal 2003 from \$11,683,000 in the first nine months of fiscal 2002. These increases primarily reflect higher sales and improved operating margins, which increased with the higher sales levels.

Sales and operating income within the ETG of \$12,814,000 and \$2,702,000, respectively, for the third quarter of fiscal 2003 approximated sales and operating income for the third quarter of fiscal 2002 of \$12,970,000 and \$2,698,000, respectively. For the first nine months of fiscal 2003, sales and operating income within the ETG were \$34,102,000 and \$5,374,000, respectively, versus \$38,734,000 and \$8,789,000 in the first nine months of fiscal 2002. The decreases for the nine-month period primarily resulted from lower foreign military sales. In addition, operating margins were somewhat lower in the nine-month period due to a less favorable product mix.

Laurans A. Mendelson, HEICO's Chairman, President & Chief Executive Officer, remarked, "We are pleased to report continued improvements in sales and earnings for our Flight Support Group in fiscal 2003 versus fiscal 2002. The increases in the third quarter are a result of our continuing new product development efforts and also reflect some recent recovery in commercial aviation, both domestically and overseas. The commercial aerospace industry has recently been positively affected by the end of military conflict in Iraq and the subsiding impact of SARS.

"Our Electronic Technologies Group also reported an improved trend in sales and operating income in the fiscal 2003 third quarter. Third quarter fiscal 2003 sales and operating income were up 14% and 42%, respectively, compared to the second quarter of fiscal 2003. These increases reflect the shipments of some of the products whose delivery was delayed in the first half of the year.

"In addition, our cash flow from operations remained strong at an annualized

rate in excess of \$20 million, allowing us to reduce borrowings under our revolving credit facility by another \$4 million in the third quarter to an aggregate reduction of \$12 million since our last fiscal year end. July 2003 also marked another milestone for HEICO, when we paid our 50th consecutive semi-annual cash dividend since 1979.

"Based on the recent uptick in the commercial aerospace industry and our continued success in introducing our new products and services, we are now targeting fiscal 2003 earnings at the high end of the previously reported range of 50 to 55 cents per share on sales growth of 2% to 3% over our fiscal 2002 sales."

As previously announced, HEICO will hold a conference call on Thursday, August 28, 2003 at 8:30 a.m. Eastern time to discuss its third quarter results. Individuals wishing to participate in the conference call should dial: U.S./Canada/International/Local 302-709-8328, wait for the conference operator and provide the operator with the "Verbal" Passcode/Conference ID 7004021. A digital replay will be available one hour after the completion of the conference for 14 days. To access, dial: U.S./Canada/International/Local 402-220-2946 and enter Passcode/Conference ID 7004021#.

HEICO Corporation is engaged primarily in certain niche segments of the aerospace, defense and electronics industries through its Hollywood, FL-based HEICO Aerospace Holdings Corp. subsidiary and its Miami, FL-based HEICO Electronic Technologies Corp. subsidiary. HEICO's customers include a majority of the world's airlines and airmotives as well as numerous defense contractors and military agencies worldwide in addition to communications, electronics and medical equipment manufacturers. For more information about HEICO, please visit our web site at http://www.heico.com.

The stock symbols for HEICO's two classes of common stock on most web sites are HEI and HEI.A. However, some web sites change HEICO's Class A Common Stock stock symbol (HEI.A) to HEI/A or HEIa.

Certain statements in this press release constitute forward-looking statements which may involve risks and uncertainties. HEICO's actual experience may differ materially from that discussed as a result of factors, including, but not limited to: lower demand for commercial air travel or airline fleet changes, which could cause lower demand for our goods and services; product specification costs and requirements, which could cause our costs to complete contracts to increase; governmental and regulatory demands, export policies and restrictions, military program funding by U.S. and non-U.S. Government agencies or competition on military programs, which could reduce our sales; HEICO's ability to introduce new products and product pricing levels, which could reduce our sales or sales growth; HEICO's ability to make acquisitions and achieve operating synergies from acquired businesses, customer credit risk, interest rates and economic conditions within and outside of the aerospace, defense and electronics industries, which could negatively impact our costs and revenues. Parties receiving this material are encouraged to review all of HEICO's filings with the Securities and Exchange Commission, including, but not limited to filings on Forms 10-K, Forms 10-Q and Forms 8-K. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

	Three Months Ended July 31,			
		2003		2002
Net sales Cost of sales Selling, general and administrative expenses	\$	45,412,000 30,276,000 9,035,000		42,587,000 27,651,000 9,982,000
Operating income Interest expense Interest and other income		6,101,000 (307,000) 17,000		4,954,000 (473,000) 12,000
Income before income taxes and minority interests Income tax expense		5,811,000 2,107,000		4,493,000 1,472,000
Income before minority interests Minority interests in consolidated subsidiaries		3,704,000 464,000		3,021,000 192,000
Net income	\$	3,240,000	\$	
Net income per share: Basic Diluted	\$ \$.15 .15	\$ \$.14 .13
Weighted average number of common shares outstanding: Basic Diluted		21, 122, 443 22, 239, 765		
		Three Months	Ended	d July 31,
		2003		2002
Operating segment information:- Net sales: Flight Support Group Electronic Technologies Group Intersegment sales	\$	32,742,000 12,814,000 (144,000)		29,724,000 12,970,000 (107,000)
	\$ ==:	45,412,000	\$	42,587,000
Operating income: Flight Support Group Electronic Technologies Group Other, primarily corporate	\$	4,797,000 2,702,000 (1,398,000)	\$	3,577,000 2,698,000 (1,321,000)
	\$ ==:	6,101,000	\$	4,954,000

	Nine Months Ended July 31,			
		2003		2002
Net sales Cost of sales Selling, general and administrative expenses		128,791,000 85,978,000 26,252,000		126,600,000 81,455,000 28,426,000
Operating income Interest expense Interest and other income Gain on sale of product line		16,561,000 (937,000) 106,000		(1,735,000) 104,000 1,230,000
Income before income taxes and minority interests Income tax expense		15,730,000 5,605,000		16,318,000 5,672,000
Income before minority interests Minority interests in consolidated subsidiaries		10,125,000 1,443,000		10,646,000 1,019,000
Net income	\$	8,682,000	\$	9,627,000
Net income per share: Basic Diluted	\$ \$.41 .39	\$ \$. 46 . 43
Weighted average number of common shares outstanding: Basic Diluted		21,042,765 22,190,241		20,890,792 22,575,196
	Nine Months Ended July 31,		July 31,	
		2003		2002
Operating segment information:- Net sales: Flight Support Group Electronic Technologies Group Intersegment sales	\$	95,004,000 34,102,000 (315,000)	\$	88,316,000 38,734,000 (450,000)
		128,791,000		126,600,000
Operating income: Flight Support Group Electronic Technologies Group Other, primarily corporate	\$	14,336,000 5,374,000 (3,149,000)	\$	11,683,000 8,789,000 (3,753,000)
	\$ ==	16,561,000	\$ ==	16,719,000

	July 31, 2003		July 31, 2003		Octobe	er 31, 2002 /(1)/
Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses and other current assets	\$	4,735,000 27,319,000 53,687,000 10,766,000	\$	4,539,000 28,407,000 54,514,000 11,106,000		
Total current assets Property, plant and equipment, net Goodwill, net Other assets		96,507,000 40,145,000 188,677,000 10,316,000		98,566,000 40,059,000 187,677,000 10,030,000		
Total assets	\$	335,645,000	\$	336,332,000		
Current maturities of long-term debt Other current liabilities	\$	34,000 20,903,000	\$	6,756,000 22,575,000		
Total current liabilities Long-term debt, net of current maturities Other non-current liabilities		20,937,000 43,985,000 15,300,000		29,331,000 49,230,000 12,394,000		
Total liabilities Minority interests in consolidated subsidiaries Shareholders' equity		80,222,000 39,966,000 215,457,000		90,955,000 38,313,000 207,064,000		
Total liabilities and shareholders' equity	\$ =====	335,645,000	\$ =====	336,332,000		

(1) Certain amounts in the prior year's financial statements have been reclassified to conform to the current year presentation.

CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended July 31,		
	2003	2002	
Cash flows from operating activities: Net income Depreciation and amortization Gain on sale of product line Decrease in accounts receivable Decrease (increase) in inventories Increase (decrease) in income taxes payable Other Net cash provided by operating activities	1,400,000 1,258,000 545,000	\$ 9,627,000 3,345,000 (1,230,000) 6,607,000 (4,434,000) (564,000) 1,252,000	
Cash flows from investing activities: Capital expenditures Acquisitions and related costs, net of cash acquired Other	(1,530,000)	(5,031,000) (5,770,000) 839,000	
Net cash used in investing activities	(4,470,000)	(9,962,000)	
Cash flows from financing activities: Payments on revolving credit facilities, net Other		(3,000,000) (634,000)	
Net cash flows used in financing activities	(13,445,000)	(3,634,000)	
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of year	196,000 4,539,000	1,007,000	
Cash and cash equivalents at end of period	\$ 4,735,000 =======		