

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the Quarterly Period Ended January 31, 2005 or

☐ TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-4604

HEICO CORPORATION
(Exact name of registrant as specified in its charter)

FLORIDA 65-0341002
(State or other jurisdiction (I.R.S. Employer
incorporation or organization) Identification No.)

3000 Taft Street, Hollywood, Florida 33021
(Address of principal executive offices) (Zip Code)

(954) 987-4000
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer
(as defined in Rule 12b-2 of the Exchange Act).

Yes ☒ No ☐

The number of shares outstanding of each of the registrant's classes of
common stock as of February 25, 2005:

Common Stock, \$.01 par value	9,982,639 shares
Class A Common Stock, \$.01 par value	14,460,116 shares

HEICO CORPORATION

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PART I. ITEM 1. FINANCIAL INFORMATION
HEICO CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS - UNAUDITED

	JANUARY 31, 2005	OCTOBER 31, 2004
	-----	-----
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 4,517,000	\$ 214,000
Accounts receivable, net	35,293,000	36,798,000
Inventories	52,450,000	48,020,000
Prepaid expenses and other current assets	3,703,000	3,208,000
Deferred income taxes	5,682,000	5,672,000
	-----	-----
Total current assets	101,645,000	93,912,000
Property, plant and equipment, net	40,124,000	40,558,000
Goodwill	228,248,000	216,674,000
Other assets	10,959,000	13,111,000
	-----	-----
Total assets	\$ 380,976,000	\$ 364,255,000
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Current maturities of long-term debt	\$ 58,000	\$ 58,000
Trade accounts payable	7,566,000	7,969,000
Accrued expenses and other current liabilities	18,498,000	20,244,000
Income taxes payable	--	3,771,000
	-----	-----
Total current liabilities	26,122,000	32,042,000
Long-term debt, net of current maturities	31,057,000	18,071,000
Deferred income taxes	17,374,000	16,262,000
Other non-current liabilities	6,597,000	5,834,000
	-----	-----
Total liabilities	81,150,000	72,209,000
	-----	-----
Minority interests in consolidated subsidiaries	45,576,000	44,644,000
	-----	-----
Commitments and contingencies (Note 11)		
Shareholders' equity:		
Preferred Stock, \$.01 par value per share; 10,000,000 shares Authorized; 300,000 shares designated as Series B Junior Participating Preferred Stock and 300,000 shares designated as Series C Junior Participating Preferred Stock; none issued	--	--
Common Stock, \$.01 par value per share; 30,000,000 shares authorized; 9,958,179 and 9,898,451 shares issued and outstanding, respectively	100,000	99,000
Class A Common Stock, \$.01 par value per share; 30,000,000 shares authorized; 14,451,110 and 14,325,304 shares issued and outstanding, respectively	145,000	143,000
Capital in excess of par value	190,975,000	187,950,000
Retained earnings	63,030,000	59,210,000
	-----	-----
Total shareholders' equity	254,250,000	247,402,000
	-----	-----
Total liabilities and shareholders' equity	\$ 380,976,000	\$ 364,255,000
	=====	=====

The accompanying notes are an integral part of these
condensed consolidated financial statements.

HEICO CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED

	THREE MONTHS ENDED JANUARY 31,	
	2005	2004
Net sales	\$ 56,981,000	\$ 46,151,000
Operating costs and expenses:		
Cost of sales	36,701,000	30,615,000
Selling, general and administrative expenses	11,619,000	8,963,000
Total operating costs and expenses	48,320,000	39,578,000
Operating income	8,661,000	6,573,000
Interest expense	(233,000)	(331,000)
Interest income and other income (expense)	36,000	(2,000)
Income before income taxes and minority interests	8,464,000	6,240,000
Income tax expense	2,923,000	2,155,000
Income before minority interests	5,541,000	4,085,000
Minority interests' share of income	1,113,000	844,000
Net income	\$ 4,428,000	\$ 3,241,000
Net income per share:		
Basic	\$.18	\$.14
Diluted	\$.17	\$.13
Weighted average number of common shares outstanding		
Basic	24,328,337	23,745,244
Diluted	26,213,577	25,632,999
Cash dividend per share	\$.025	\$.025

The accompanying notes are an integral part of these
condensed consolidated financial statements.

HEICO CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

	THREE MONTHS ENDED JANUARY 31,	
	2005	2004
Operating Activities:		
Net income	\$ 4,428,000	\$ 3,241,000
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,724,000	1,609,000
Deferred income tax provision	1,102,000	1,176,000
Minority interests' share of income	1,113,000	844,000
Tax benefit from stock option exercises	2,538,000	1,258,000
Changes in assets and liabilities, net of acquisitions:		
Decrease in accounts receivable	2,893,000	2,591,000
(Increase) decrease in inventories	(2,806,000)	2,144,000
Increase in prepaid expenses and other current assets	(491,000)	(406,000)
Decrease in trade accounts payables, accrued expenses and other current liabilities	(2,836,000)	(3,441,000)
Decrease in income taxes payable	(3,771,000)	(787,000)
Other	63,000	(482,000)
Net cash provided by operating activities	3,957,000	7,747,000
Investing Activities:		
Acquisitions and related costs, net of cash acquired	(14,679,000)	(27,337,000)
Capital expenditures	(944,000)	(1,147,000)
Proceeds from sale of building held for sale	3,520,000	--
Other	(235,000)	(138,000)
Net cash used in investing activities	(12,338,000)	(28,622,000)
Financing Activities:		
Borrowings on revolving credit facility, net	13,000,000	22,000,000
Cash dividend paid	(610,000)	(596,000)
Proceeds from stock option exercises	488,000	123,000
Other	(194,000)	(26,000)
Net cash provided by financing activities	12,684,000	21,501,000
Net increase in cash and cash equivalents	4,303,000	626,000
Cash and cash equivalents at beginning of year	214,000	4,321,000
Cash and cash equivalents at end of period	\$ 4,517,000	\$ 4,947,000

The accompanying notes are an integral part of these condensed consolidated financial statements.

HEICO CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of HEICO Corporation and its subsidiaries (the "Company") have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and in accordance with the instructions to Form 10-Q. Therefore, the condensed consolidated financial statements do not include all information and footnotes normally included in annual consolidated financial statements and should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended October 31, 2004. The October 31, 2004 Condensed Consolidated Balance Sheet has been derived from the Company's audited consolidated financial statements. In the opinion of management, the unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation of the condensed consolidated balance sheets, statements of operations and statements of cash flows for such interim periods presented. The results of operations for the three months ended January 31, 2005 are not necessarily indicative of the results which may be expected for the entire fiscal year.

STOCK BASED COMPENSATION

The Company currently accounts for stock-based employee compensation using the intrinsic value method (see "New Accounting Pronouncements" below for a discussion of a recently issued pronouncement on the accounting for share-based payments, which is effective as of the Company's fourth quarter of fiscal 2005). Accordingly, compensation expense has been recorded in the accompanying condensed consolidated financial statements for any stock options granted below the fair market value of the underlying stock as of the date of grant. The following table illustrates the pro forma effects on net income and net income per share as if the Company had applied the fair-value recognition provisions (an alternative method) to stock-based employee compensation. The fair value of each option grant is estimated as of the date of grant using the Black-Scholes option-pricing model.

	THREE MONTHS ENDED JANUARY 31,	
	2005	2004
Net income, as reported	\$ 4,428,000	\$ 3,241,000
Deduct: stock-based employee compensation expense determined under a fair-value method, net of tax	(324,000)	(386,000)
Pro forma net income	\$ 4,104,000	\$ 2,855,000
Net income per share:		
Basic - as reported	\$.18	\$.14
Basic - pro forma	\$.17	\$.12
Diluted - as reported	\$.17	\$.13
Diluted - pro forma	\$.16	\$.11

NEW ACCOUNTING PRONOUNCEMENTS

In November 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 151 ("SFAS No. 151"), "Inventory Costs, an amendment of ARB No. 43, Chapter 4". SFAS No. 151 requires the allocation of fixed production overhead costs be based on the normal capacity of the production facilities and unallocated overhead costs recognized as an expense in the period incurred. The Statement also clarifies that abnormal inventory costs such as costs of idle facilities, excess freight and handling costs, and wasted materials (spoilage) are required to be recognized as current period charges. The provisions of SFAS No. 151 are effective for fiscal years beginning after June 15, 2005. The Company is currently evaluating the provisions of SFAS No. 151, but does not currently believe the adoption of the Statement will have a material effect on its results of operations or financial position.

In December 2004, the FASB issued SFAS No. 123(R), "Share-Based Payment". This Statement revises FASB Statement No. 123, "Accounting for Stock-Based Compensation," and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees". SFAS No. 123(R) focuses primarily on the accounting for transactions in which an entity obtains employee services in share-based payment transactions. SFAS No. 123(R) requires companies to recognize in the statement of operations the cost of employee services received in exchange for awards of equity instruments based on the grant-date fair value of those awards (with limited exceptions). This Statement is effective as of the first reporting period beginning after June 15, 2005. Accordingly, the Company will adopt SFAS No. 123(R) in its fourth quarter of fiscal 2005. The Company is currently evaluating the provisions of SFAS No. 123(R) and has not yet determined the impact that this Statement will have on its results of operations or financial position.

In December 2004, the FASB issued Staff Position No. FAS 109-1 ("FSP FAS No. 109-1"), "Application of FASB Statement No. 109, Accounting for Income Taxes, to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004". FSP FAS No. 109-1 states that qualified production activities should be accounted for as a special deduction under SFAS No. 109 and not be treated as a rate reduction. Accordingly, the special deduction has no effect on the Company's deferred tax assets and liabilities existing as of the enactment date. The Company is currently evaluating the impact of the American Jobs Creation Act of 2004, which will allow the Company to claim a deduction from taxable income attributable to qualified domestic production activities beginning in fiscal 2006.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29". SFAS No. 153 is based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. The Statement eliminates the exception of nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance (i.e. the future cash flows of the entity are not expected to change significantly as a result of the exchange). The provisions of SFAS No. 153 are effective as of the first reporting period beginning after June 15, 2005. The Company does not expect the adoption of SFAS No. 153 to have a material effect on its results of operations or financial position.

2. ACQUISITION

In December 2004, the Company, through its HEICO Electronic Technologies Corp. subsidiary, acquired substantially all of the assets and assumed certain liabilities of Connectronics, Corp. and its affiliate, Wiremax, Ltd. (collectively "Connectronics"). The results of operations of Connectronics were included in the Company's results of operations effective December 2004. The purchase price was paid in cash using proceeds from the Company's revolving credit facility and was not significant to the Company's consolidated financial statements. The Company's pro forma consolidated operating results assuming Connectronics had been acquired as of the beginning of fiscal 2005 would not have been materially different from the reported results. The allocation of the purchase price to the tangible and identifiable intangible assets acquired and liabilities assumed in these condensed consolidated financial statements is preliminary until the Company obtains final information regarding their fair values. Subject to meeting certain earnings objectives during the first four years following the acquisition, the Company may be obligated to pay additional consideration of up to \$3.8 million in the aggregate. Connectronics is engaged in the production of specialty high voltage interconnection devices and wire primarily for defense applications and other markets.

3. SELECTED FINANCIAL STATEMENT INFORMATION

ACCOUNTS RECEIVABLE

	JANUARY 31, 2005	OCTOBER 31, 2004
	-----	-----
Accounts receivable	\$ 36,063,000	\$ 37,380,000
Less: Allowance for doubtful accounts	(770,000)	(582,000)
	-----	-----
Accounts receivable, net	\$ 35,293,000	\$ 36,798,000
	=====	=====

COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED PERCENTAGE-OF-COMPLETION CONTRACTS

	JANUARY 31, 2005	OCTOBER 31, 2004
	-----	-----
Costs incurred on uncompleted contracts	\$ 13,434,000	\$ 14,798,000
Estimated earnings	7,536,000	8,686,000
	-----	-----
	20,970,000	23,484,000
Less: Billings to date	(16,502,000)	(19,663,000)
	-----	-----
	\$ 4,468,000	\$ 3,821,000
	=====	=====
Included in accompanying condensed consolidated balance sheets under the following captions:		
Accounts receivable, net (costs and estimated earnings in excess of billings)	\$ 5,015,000	\$ 4,612,000
Accrued expenses and other current liabilities (billings in excess of costs and estimated earnings)	(547,000)	(791,000)
	-----	-----
	\$ 4,468,000	\$ 3,821,000
	=====	=====

Changes in prior estimates did not have a material effect on reported net income in the three months ended January 31, 2005 and 2004.

INVENTORIES

	JANUARY 31, 2005	OCTOBER 31, 2004
	-----	-----
Finished products	\$ 26,289,000	\$ 24,222,000
Work in process	10,214,000	9,597,000
Materials, parts, assemblies and supplies	15,947,000	14,201,000
	-----	-----
Total inventories	\$ 52,450,000	\$ 48,020,000
	=====	=====

Inventories related to long-term contracts were not significant as of January 31, 2005 and October 31, 2004.

PROPERTY, PLANT AND EQUIPMENT

	JANUARY 31, 2005	OCTOBER 31, 2004
	-----	-----
Land	\$ 2,157,000	\$ 2,157,000
Buildings and improvements	20,188,000	20,007,000
Machinery, equipment and tooling	56,305,000	55,869,000
Construction in progress	1,949,000	2,239,000
	-----	-----
	80,599,000	80,272,000
Less: Accumulated depreciation and amortization	(40,475,000)	(39,714,000)
	-----	-----
Property, plant and equipment, net	\$ 40,124,000	\$ 40,558,000
	=====	=====

In January 2005, the Company received proceeds of \$3,520,000 from the sale of a vacated building and associated land previously classified as held for sale. The \$3,468,000 carrying value of the property was included within other assets in the Company's Consolidated Balance Sheet as of October 31, 2004.

4. GOODWILL AND OTHER INTANGIBLE ASSETS

The Company has two operating segments: the Flight Support Group (FSG) and the Electronic Technologies Group (ETG). Changes in the carrying amount of goodwill by operating segment for the three months ended January 31, 2005 are as follows:

	SEGMENT		CONSOLIDATED
	FSG	ETG	TOTALS
	-----	-----	-----
Balances as of October 31, 2004	\$ 120,288,000	\$ 96,386,000	\$ 216,674,000
Goodwill acquired during the period	--	11,558,000	11,558,000
Adjustments to goodwill	16,000	--	16,000
	-----	-----	-----
Balances as of January 31, 2005	\$ 120,304,000	\$ 107,944,000	\$ 228,248,000
	=====	=====	=====

The goodwill acquired during the period is a result of the acquisition described in Note 2, Acquisition. Adjustments to goodwill consist primarily of contingent purchase price payments to previous owners of acquired businesses.

Other intangible assets are recorded within other assets in the Company's Condensed Consolidated Balance Sheets. Other intangible assets subject to amortization consist primarily of licenses, non-compete covenants and patents. The gross carrying amount and accumulated amortization of other intangible assets was \$2,286,000 and \$301,000, respectively, as of January 31, 2005. Amortization expense of other intangible assets for the three months ended January 31, 2005 was \$42,000. Amortization expense of other intangible assets for the fiscal year ending October 31, 2005 is estimated to be \$217,000. Amortization expense for each of the next five fiscal years is estimated to be \$226,000 in fiscal 2006, \$225,000 in fiscal 2007, \$225,000 in fiscal 2008, \$210,000 in fiscal 2009 and \$210,000 in fiscal 2010.

5. LONG-TERM DEBT

Long-term debt consists of:

	JANUARY 31, 2005	OCTOBER 31, 2004
	-----	-----
Borrowings under revolving credit facility	\$ 29,000,000	\$ 16,000,000
Industrial Development Revenue Refunding		
Bonds - Series 1988	1,980,000	1,980,000
Capital leases and equipment loans	135,000	149,000
	-----	-----
	31,115,000	18,129,000
Less: Current maturities of long-term debt	(58,000)	(58,000)
	-----	-----
	\$ 31,057,000	\$ 18,071,000
	=====	=====

As of January 31, 2005 and October 31, 2004, the Company had a total of \$29 million and \$16 million, respectively, borrowed under its \$120 million revolving credit facility at weighted average interest rates of 3.5% and 2.9%, respectively. The revolving credit facility contains both financial and non-financial covenants. As of January 31, 2005, the Company believes it is in compliance with all such covenants.

The interest rates on the Series 1988 industrial development revenue bonds were 1.9% and 1.8% as of January 31, 2005 and October 31, 2004, respectively.

6. SHAREHOLDERS' EQUITY

Changes in consolidated shareholders' equity for the three months ended January 31, 2005 are as follows:

	COMMON STOCK	CLASS A COMMON STOCK	CAPITAL IN EXCESS OF PAR VALUE	RETAINED EARNINGS
	-----	-----	-----	-----
Balances as of October 31, 2004	\$ 99,000	\$ 143,000	\$187,950,000	\$ 59,210,000
Net income	--	--	--	4,428,000
Cash dividend (\$.025 per share)	--	--	--	(610,000)
Tax benefit from stock option exercises	--	--	2,538,000	--
Proceeds from stock option exercises	1,000	1,000	486,000	--
Other	--	1,000	1,000	2,000
	-----	-----	-----	-----
Balances as of January 31, 2005	\$ 100,000	\$ 145,000	\$190,975,000	\$ 63,030,000
	=====	=====	=====	=====

7. RESEARCH AND DEVELOPMENT EXPENSES

Cost of sales for the three months ended January 31, 2005 and 2004 includes approximately \$2.4 million and \$2.1 million, respectively, of new product research and development expenses. The expenses are net of reimbursements pursuant to research and development cooperation and joint venture agreements, which were not significant.

8. RESTRUCTURING EXPENSES

During the first quarter of fiscal 2005, the Company completed the restructuring activities initiated in fiscal 2004 within certain subsidiaries of the Flight Support Group that provide repair and overhaul services.

The following table details the restructuring activity that occurred in fiscal 2005:

	MANAGEMENT HIRING/RELOCATION RELATED EXPENSES	MOVING COSTS AND OTHER ASSOCIATED EXPENSES	CONTRACT TERMINATION COSTS	TOTALS
	-----	-----	-----	-----
Balances as of October 31, 2004	\$ 64,000	\$ 111,000	\$ 71,000	\$ 246,000
Additional charges and reversals	69,000	(47,000)	--	22,000
Cash payments	(133,000)	(64,000)	(71,000)	(268,000)
	-----	-----	-----	-----
Balances as of January 31, 2005	\$ --	\$ --	\$ --	\$ --
	=====	=====	=====	=====

9. NET INCOME PER SHARE

The following table sets forth the computation of basic and diluted net income per share for the three months ended January 31:

	THREE MONTHS ENDED JANUARY 31,	
	-----	-----
	2005	2004
	-----	-----
Numerator:		
Net income	\$ 4,428,000	\$ 3,241,000
	=====	=====
Denominator:		
Weighted average common shares outstanding - basic	24,328,337	23,745,244
Effect of dilutive stock options	1,885,240	1,887,755
	-----	-----
Weighted average common shares outstanding - diluted	26,213,577	25,632,999
	=====	=====
Net income per share - basic	\$.18	\$.14
Net income per share - diluted	\$.17	\$.13
Anti-dilutive stock options excluded	220,173	550,595

10. OPERATING SEGMENTS

Information on the Company's two operating segments, the Flight Support Group (FSG), consisting of HEICO Aerospace Holdings Corp. and its subsidiaries, and the Electronic Technologies Group (ETG), consisting of HEICO Electronic Technologies Corp. and its subsidiaries, for the three months ended January 31, 2005 and 2004, respectively, is as follows:

	SEGMENT		OTHER, PRIMARILY CORPORATE AND INTERSEGMENT	CONSOLIDATED TOTALS
	FSG	ETG		
For the three months ended January 31, 2005:				
Net sales	\$ 42,263,000	\$ 14,774,000	\$ (56,000)	\$ 56,981,000
Depreciation and amortization	1,136,000	484,000	104,000	1,724,000
Operating income	7,598,000	2,462,000	(1,399,000)	8,661,000
Capital expenditures	734,000	208,000	2,000	944,000
For the three months ended January 31, 2004:				
Net sales	\$ 34,257,000	\$ 11,939,000	\$ (45,000)	\$ 46,151,000
Depreciation and amortization	1,087,000	405,000	117,000	1,609,000
Operating income	5,326,000	2,484,000	(1,237,000)	6,573,000
Capital expenditures	626,000	518,000	3,000	1,147,000

The total assets held by each operating segment as of January 31, 2005 and October 31, 2004 is as follows:

	SEGMENT		OTHER, PRIMARILY CORPORATE	CONSOLIDATED TOTALS
	FSG	ETG		
Total assets as of January 31, 2005	\$ 212,710,000	\$ 151,473,000	\$ 16,793,000	\$ 380,976,000
Total assets as of October 31, 2004	212,615,000	136,860,000	14,780,000	364,255,000

11. COMMITMENTS AND CONTINGENCIES

GUARANTEES

The Company has arranged for standby letters of credit aggregating \$1.8 million to meet the security requirement of its insurance company for potential workers' compensation claims. These letters of credit are supported by the Company's \$120 million revolving credit facility. In addition, the Company's industrial development revenue bonds are secured by a \$2.0 million letter of credit expiring April 2008 and a mortgage on the related properties pledged as collateral.

The following table sets forth the changes in the Company's product warranty liability for the three months ended January 31, 2005 and 2004, respectively:

	2005	2004
Balances as of beginning of fiscal year	\$ 129,000	\$ 633,000
Change in estimate of warranty liability	--	(491,000)
Accruals for warranties	130,000	34,000
Warranty claims settled	(67,000)	(33,000)
Balances as of January 31,	\$ 192,000	\$ 143,000

As part of the agreement to acquire an 80% interest in Sierra Microwave Technology, Inc. the Company has the right to purchase the minority interests in approximately ten years, or sooner under certain conditions, and the minority holders have the right to cause the Company to purchase their interests commencing in approximately five years, or sooner under certain conditions.

As part of the agreement to purchase Connectronics (see Note 2, Acquisition), the Company may be obligated to pay additional purchase consideration of up to \$3.8 million in the aggregate should Connectronics meet certain earnings objectives during the first four years following the acquisition.

LITIGATION

The Company is involved in various legal actions arising in the normal course of business. Based upon the Company's and its legal counsel's evaluations of any claims or assessments, management is of the opinion that the outcome of these matters will not have a material adverse effect on the Company's results of operation or financial position.

12. SUBSEQUENT EVENT

In February 2005, the Company, through its HEICO Electronic Technologies Corp. subsidiary, acquired substantially all of the assets of a company that engages in the design and manufacture of power supplies for the laser industry. The purchase price was not significant to the Company's consolidated financial statements.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

This discussion of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and notes thereto included herein. The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates if different assumptions were used or different events ultimately transpire.

The Company's critical accounting policies, some of which require management to make judgments about matters that are inherently uncertain, are described in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the heading "Critical Accounting Policies" in the Company's Annual Report on Form 10-K for the year ended October 31, 2004.

The Company has two operating segments: the Flight Support Group (FSG), consisting of HEICO Aerospace Holdings Corp. (HEICO Aerospace) and its subsidiaries, and the Electronic Technologies Group (ETG), consisting of HEICO Electronic Technologies Corp. and its subsidiaries.

RESULTS OF OPERATIONS

The following table sets forth the results of the Company's operations, net sales and operating income by segment, and the percentage of net sales represented by the respective items in the Company's Condensed Consolidated Statements of Operations.

	THREE MONTHS ENDED JANUARY 31,	
	2005	2004
Net sales	\$ 56,981,000	\$ 46,151,000
Cost of sales	36,701,000	30,615,000
Selling, general and administrative expenses	11,619,000	8,963,000
Total operating costs and expenses	48,320,000	39,578,000
Operating income	\$ 8,661,000	\$ 6,573,000
Net sales by segment:		
Flight Support Group	\$ 42,263,000	\$ 34,257,000
Electronic Technologies Group	14,774,000	11,939,000
Intersegment sales	(56,000)	(45,000)
	\$ 56,981,000	\$ 46,151,000
Operating income by segment:		
Flight Support Group	\$ 7,598,000	\$ 5,326,000
Electronic Technologies Group	2,462,000	2,484,000
Other, primarily corporate	(1,399,000)	(1,237,000)
	\$ 8,661,000	\$ 6,573,000
Net sales	100.0%	100.0%
Gross profit	35.6%	33.7%
Selling, general and administrative expenses	20.4%	19.4%
Operating income	15.2%	14.2%
Interest expense	0.4%	0.7%
Interest income and other income (expense)	0.1%	--
Income tax expense	5.1%	4.7%
Minority interests' share of income	2.0%	1.8%
Net income	7.8%	7.0%

COMPARISON OF FIRST QUARTER OF FISCAL 2005 TO FIRST QUARTER OF FISCAL 2004

Net Sales

Net sales for the first quarter of fiscal 2005 increased by 23% to \$57.0 million, as compared to net sales of \$46.2 million for the first quarter of fiscal 2004. The increase in net sales reflects an increase of \$8.0 million (a 23% increase) to \$42.3 million in sales within the FSG, and an increase of \$2.8 million (a 24% increase) to \$14.8 million in sales within the ETG. The FSG's sales increase primarily reflects improved demand for its aftermarket replacement parts and repair and overhaul services, which reflects continued recovery within the commercial airline industry, as well as increased sales of new products. The ETG's sales increase reflects the acquisition of Connectronics (see Note 2, Acquisition, of the Notes to Condensed Consolidated Financial Statements) and increased demand for certain products.

Gross Profits and Operating Expenses

The Company's gross profit margin improved to 35.6% for the first quarter of fiscal 2005 as compared to 33.7% for the first quarter of fiscal 2004, reflecting higher margins within the FSG offset by a decrease in the ETG margin. The FSG's gross profit margin increase was due principally to improved operating efficiencies within the FSG. The ETG's gross profit margin decrease was primarily due to lower sales of higher margin products. Consolidated cost of sales for the first quarter of fiscal 2005 and 2004 includes approximately \$2.4 million and \$2.1 million, respectively, of new product research and development expenses.

SG&A expenses were \$11.6 million and \$9.0 million for the first quarter of fiscal 2005 and fiscal 2004, respectively. The increase in SG&A expenses is mainly due to higher sales within the FSG and ETG. As a percentage of net sales, SG&A expenses increased to 20.4% for the first quarter of fiscal 2005 compared to 19.4% for the first quarter of fiscal 2004 primarily as a result of higher personnel costs.

Operating Income

Operating income of \$8.7 million for the first quarter of fiscal 2005 was 32% higher than operating income of \$6.6 million for the first quarter of fiscal 2004. The improvement in operating income reflects a \$2.3 million increase in operating income of the FSG from \$5.3 million for the first quarter of fiscal 2004 to \$7.6 million for the first quarter to fiscal 2005 partially offset by a \$0.2 million increase in Corporate expenses. Operating income of the ETG was \$2.5 million for both the first quarter of fiscal 2005 and 2004. As a percentage of net sales, operating income increased from 14.2% in the first quarter of fiscal 2004 to 15.2% in the first quarter of fiscal 2005. The increase in operating income as a percentage of net sales reflects an increase in the FSG's operating income as a percentage of net sales from 15.5% in the first quarter of fiscal 2004 to 18.0% in the first quarter of fiscal 2005 and a decrease in the ETG's operating income as a percentage of net sales from 20.8% in the first quarter of fiscal 2004 to 16.7% in the first quarter of fiscal 2005. The increase in the FSG's operating income as a percentage of net sales reflects the improved gross margins discussed previously. The decrease in the ETG's operating income as a percentage of net sales reflects the decreased gross margins discussed previously.

Interest Expense

Interest expense decreased to \$233,000 in the first quarter of fiscal 2005 from \$331,000 in the first quarter of fiscal 2004. The decrease was principally due to a lower weighted average balance outstanding under the revolving credit facility in the first quarter of fiscal 2005, partially offset by higher interest rates.

Interest and Other Income (Expense)

Interest and other income (expense) in the first quarter of fiscal 2005 and fiscal 2004 were not material.

Minority Interests' Share of Income

Minority interests' share of income of consolidated subsidiaries relates to the minority interests held in HEICO Aerospace and the 20% minority interest held in Sierra Microwave Technology, LLC. The increase from the first quarter of fiscal 2004 to the first quarter of fiscal 2005 was primarily attributable to higher earnings of the FSG.

Net Income

The Company's net income was \$4.4 million, or \$0.17 per diluted share, for the first quarter of fiscal 2005 compared to \$3.2 million, or \$0.13 per diluted share, for the first quarter of fiscal 2004 reflecting the increased operating income referenced above.

OUTLOOK

The Company reported increased sales in its two business segments reflecting both organic growth and growth through acquisitions. The Company believes that the FSG's operating margins will continue to show year over year improvement during the balance of fiscal 2005 while operating margins in the ETG are expected to return to levels approximating those experienced in fiscal 2004.

Based on the current strengthening of the markets in which the Company participates and the Company's continued success in introducing new products and services, the Company continues to target growth in fiscal 2005 sales and net income over fiscal 2004 results.

LIQUIDITY AND CAPITAL RESOURCES

The Company generates cash primarily from its operating activities and financing activities, including borrowings under long-term credit agreements.

Principal uses of cash by the Company include acquisitions, payments of principal and interest on debt, capital expenditures, cash dividends and increases in working capital.

The Company believes that its net cash provided by operating activities and available borrowings under its revolving credit facility will be sufficient to fund cash requirements for the foreseeable future.

Operating Activities

Net cash provided by operating activities was \$4.0 million for the first three months of fiscal 2005, consisting primarily of net income of \$4.4 million, a tax benefit on stock option exercises of \$2.5 million, depreciation and amortization of \$1.7 million, minority interests' share of income of consolidated subsidiaries of \$1.1 million, a deferred income tax provision of \$1.1 million, and an increase in net operating assets of \$6.9 million. The increase in net operating assets (current assets used in operating activities net of current liabilities) primarily reflects the payment of income taxes that were accrued as of October 31, 2004 and a higher investment in inventories required to meet increased sales demand and associated with new product offerings. Net cash provided by operating activities decreased from \$7.7 million for the first three months of fiscal 2004 principally as a result of the increase in net operating assets referenced above.

Investing Activities

Net cash used in investing activities during the first three months of fiscal 2005 related primarily to acquisitions and related costs (principally Connectronics) of \$14.7 million and capital expenditures totaling \$0.9 million, partially offset by proceeds of \$3.5 million from the sale of a building held for sale (see Note 3, Selected Financial Statement Information - Property, Plant and Equipment).

Financing Activities

Net cash provided by financing activities during the first three months of fiscal 2005 primarily related to net borrowings of \$13.0 million on the Company's revolving credit facility and proceeds from stock option exercises of \$0.5 million, partially offset by the payment of \$0.6 million in cash dividends on the Company's common stock. The net borrowings on the revolving credit facility reflect \$19.0 million borrowed to fund the Connectronics acquisition, to make required income tax payments and for other working capital needs, net of repayments of \$6.0 million.

OFF-BALANCE SHEET ARRANGEMENTS

The Company has arranged for standby letters of credit aggregating \$1.8 million to meet the

security requirement of its insurance company for potential workers' compensation claims. These letters of credit are supported by the Company's \$120 million revolving credit facility. In addition, the Company's industrial development revenue bonds are secured by a \$2.0 million letter of credit expiring April 2008 and a mortgage on the related properties pledged as collateral.

As part of the agreement to acquire an 80% interest in Sierra Microwave Technology, Inc., the Company has the right to purchase the minority interests in approximately ten years, or sooner under certain conditions, and the minority holders have the right to cause the Company to purchase their interests commencing in approximately five years, or sooner under certain conditions.

As part of the agreement to purchase Connectronics (See Note 2, Acquisition), the Company may be obligated to pay additional purchase consideration of up to \$3.8 million in the aggregate should Connectronics meet certain earnings objectives during the first four years following the acquisition.

NEW ACCOUNTING PRONOUNCEMENTS

In November 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 151 ("SFAS No. 151"), "Inventory Costs, an amendment of ARB No. 43, Chapter 4". SFAS No. 151 requires the allocation of fixed production overhead costs be based on the normal capacity of the production facilities and unallocated overhead costs recognized as an expense in the period incurred. The Statement also clarifies that abnormal inventory costs such as costs of idle facilities, excess freight and handling costs, and wasted materials (spoilage) are required to be recognized as current period charges. The provisions of SFAS No. 151 are effective for fiscal years beginning after June 15, 2005. The Company is currently evaluating the provisions of SFAS No. 151, but does not currently believe the adoption of the Statement will have a material effect on its results of operations or financial position.

In December 2004, the FASB issued SFAS No. 123(R), "Share-Based Payment". This Statement revises FASB Statement No. 123, "Accounting for Stock-Based Compensation," and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees". SFAS No. 123(R) focuses primarily on the accounting for transactions in which an entity obtains employee services in share-based payment transactions. SFAS No. 123(R) requires companies to recognize in the statement of operations the cost of employee services received in exchange for awards of equity instruments based on the grant-date fair value of those awards (with limited exceptions). This Statement is effective as of the first reporting period beginning after June 15, 2005. Accordingly, the Company will adopt SFAS No. 123(R) in its fourth quarter of fiscal 2005. The Company is currently evaluating the provisions of SFAS No. 123(R) and has not yet determined the impact that this Statement will have on its results of operations or financial position.

In December 2004, the FASB issued Staff Position No. FAS 109-1 ("FSP FAS No. 109-1"), "Application of FASB Statement No. 109, Accounting for Income Taxes, to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004". FSP FAS No. 109-1 states that qualified production activities should be accounted for as a special deduction under SFAS No. 109 and not be treated as a rate reduction. Accordingly, the special

deduction has no effect on the Company's deferred tax assets and liabilities existing as of the enactment date. The Company is currently evaluating the impact of the American Jobs Creation Act of 2004, which will allow the Company to claim a deduction from taxable income attributable to qualified domestic production activities beginning in fiscal 2006.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29". SFAS No. 153 is based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. The Statement eliminates the exception of nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance (i.e. the future cash flows of the entity are not expected to change significantly as a result of the exchange). The provisions of SFAS No. 153 are effective as of the first reporting period beginning after June 15, 2005. The Company does not expect the adoption of SFAS No. 153 to have a material effect on its results of operations or financial position.

FORWARD-LOOKING STATEMENTS

Certain statements in this Report constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statement contained herein that are not clearly historical in nature may be forward-looking and the words "believe," "expect," "estimate" and similar expressions are generally intended to identify forward looking statements. Any forward-looking statements contained herein, in press releases, written statements or other documents filed with the Securities and Exchange Commission or in communications and discussions with investors and analysts in the normal course of business through meetings, phone calls and conference calls, concerning our operations, economic performance and financial condition are subject to known and unknown risks, uncertainties and contingencies. We have based these forward-looking statements on our current expectations and projections about future events. All forward-looking statements involve risks and uncertainties, many of which are beyond our control, which may cause actual results, performance or achievements to differ materially from anticipated results, performance or achievements. Also, forward-looking statements are based upon management's estimates of fair values and of future costs, using currently available information. Therefore, actual results may differ materially from those expressed in or implied by those statements. Factors that could cause such differences, but are not limited to: lower demand for commercial air travel or airline fleet changes, which could cause lower demand for our goods and services; product specification costs and requirements, which could cause and increase to our costs to complete contracts; governmental and regulatory demands, export policies and restrictions, reductions in defense or space spending by U.S. and/or foreign customers, or competition from existing and new competitors, which could reduce our sales; HEICO's ability to introduce new products and product pricing levels, which could reduce our sales or sales growth; HEICO's ability to make acquisitions and achieve operating synergies from acquired businesses, customer credit risk, interest rates and economic conditions within and outside of the aviation, defense, space and electronics industries, which could negatively impact our costs and revenues; and HEICO's ability to maintain effective internal controls, which could adversely affect our business and the market price of our common stock. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES
ABOUT MARKET RISK

Substantially all of the Company's borrowings bear interest at floating interest rates. Based on the outstanding debt balance as of January 31, 2005, a hypothetical 10% increase in interest rates would increase the Company's interest expense by approximately \$106,000 on an annual basis.

ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and its Chief Financial Officer conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this quarterly report. Based upon that evaluation, the Company's Chief Executive Officer and its Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation referred to above that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The Company did not incur any unregistered sales of its equity securities or repurchase any of its equity securities during the first quarter of fiscal 2005.

ITEM 6. EXHIBITS

EXHIBIT	DESCRIPTION
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer. *
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer. *
32.1	Section 1350 Certification of Chief Executive Officer. **
32.2	Section 1350 Certification of Chief Financial Officer. **

* Filed herewith.

** Furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HEICO CORPORATION

Date: March 1, 2005

By: /s/ THOMAS S. IRWIN

Thomas S. Irwin
Executive Vice President
and Chief Financial Officer
(Principal Financial and
Accounting Officer)

EXHIBIT INDEX

EXHIBIT	DESCRIPTION
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
32.1	Section 1350 Certification of Chief Executive Officer.
32.2	Section 1350 Certification of Chief Financial Officer.

RULE 13a-14(a)/15d-14(a) CERTIFICATION

I, Laurans A. Mendelson, Chief Executive Officer of HEICO Corporation, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of HEICO Corporation;
- (2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- (4) The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- (5) The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: March 1, 2005

/S/ LAURANS A. MENDELSON

Laurans A. Mendelson
Chief Executive Officer

RULE 13a-14(a)/15d-14(a) CERTIFICATION

I, Thomas S. Irwin, Chief Financial Officer of HEICO Corporation, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of HEICO Corporation;
- (2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- (4) The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- (5) The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: March 1, 2005

/S/ THOMAS S. IRWIN

 Thomas S. Irwin
 Chief Financial Officer

SECTION 1350 CERTIFICATION

In connection with the Quarterly Report of HEICO Corporation (the "Company") on Form 10-Q for the period ended January 31, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report") I, Laurans A. Mendelson, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 1, 2005

/S/ LAURANS A. MENDELSON

Laurans A. Mendelson
Chief Executive Officer

SECTION 1350 CERTIFICATION

In connection with the Quarterly Report of HEICO Corporation (the "Company") on Form 10-Q for the period ended January 31, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report") I, Thomas S. Irwin, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 1, 2005

/S/ THOMAS S. IRWIN

Thomas S. Irwin
Chief Financial Officer