UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported): August 29, 2005
HEICO CORPORATION
(Exact name of registrant as specified in its charter)

Florida
(State or other jurisdiction of incorporation)

1-4604
(Commission
file number)

65-0341002
(I.R.S. Employer Identification No.)

3000 Taft Street, Hollywood, Florida
33021 (Address of principal executive offices)
(954) 987-4000
(Registrant's telephone number, including area code)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION
On August 29, 2005, HEICO Corporation issued a press release announcing its financial results for the third quarter of fiscal 2005. A copy of the press release is furnished as Exhibit 99.1 to this report.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS
(c) EXHIBITS

EXHIBIT No.
99.1

DESCRIPTION
Press release, dated August 29, 2005, titled "HEICO Reports Record Quarterly Sales and Operating Income in Third Quarter."

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HEICO CORPORATION
(Registrant)

By: /s/ Thomas S. Irwin
Thomas S. Irwin Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

August 29, 2005
Thomas S. Irwin (954) 987-4000 ext. 7560
Victor H. Mendelson (305) 374-1745 ext. 7590

## HEICO REPORTS RECORD QUARTERLY SALES AND OPERATING INCOME IN THIRD QUARTER

## 49\% Increase in Operating Income on 24\% Increase in Net Sales

HOLLYWOOD, FL and MIAMI, FL - HEICO CORPORATION (NYSE: HEI.A) (NYSE: HEI) today reported net sales for the third quarter of fiscal 2005 increased 24\% to $\$ 69,169,000$ from $\$ 55,820,000$ in the third quarter of fiscal 2004 and increased 25\% to $\$ 193,123,000$ in the first nine months of fiscal 2005 from $\$ 154,764,000$ in the first nine months of fiscal 2004.

Operating income was up $49 \%$ to a record $\$ 11,749,000$ for the third quarter of fiscal 2005 from \$7,870,000 for the third quarter of fiscal 2004 and up 41\% to a record $\$ 31,843,000$ for the first nine months of fiscal 2005 from $\$ 22,615,000$ for the first nine months of fiscal 2004.

Net income for the third quarter of fiscal 2005 was $\$ 6,046,000$, or 23 cents per diluted share, versus $\$ 8,115,000$, or 32 cents per diluted share, in the third quarter of fiscal 2004. Fiscal 2004 third quarter net income included one-time income of $\$ 4.0$ million (16 cents per diluted share) in proceeds from a key-person life insurance policy. Net income for the first nine months of fiscal 2005 increased $5 \%$ to $\$ 16,187,000$, or 62 cents per diluted share, from $\$ 15,464,000$, or 60 cents per diluted share, in the first nine months of fiscal 2004, which included the one-time $\$ 4.0$ million (16 cents per diluted share) in life insurance proceeds.
(NOTE: HEICO has two classes of common stock traded on the NYSE. Both classes, the Class A Common Stock (HEI.A) and the Common Stock (HEI), are virtually identical in all economic respects. The only difference between the share classes is the voting rights. The Class A Common Stock (HEI.A) receives 1/10 vote per share and the Common Stock (HEI) receives one vote per share.)

Laurans A. Mendelson, HEICO's Chairman, President \& Chief Executive Officer, remarked, "We are extremely pleased to report record quarterly net sales and operating income for the second consecutive quarter. Both our Flight Support Group and our Electronic Technologies Group reported increased net sales of $25 \%$ and 21\%, respectively, over the third quarter of fiscal 2004.

- more -

All the sales increase within the Flight Support Group was organic growth, reflecting the continued recovery in aftermarket demand within the commercial airline industry, as well as our continued success in the development of new products and services for our customers. The sales increase within our Electronic Technologies Group principally reflects strong results from two strategic acquisitions made earlier in fiscal 2005.

Operating income of our Flight Support Group increased $74 \%$ to $\$ 10.5$ million for the third quarter of fiscal 2005 up from $\$ 6.0$ million for the third quarter of fiscal 2004 and increased $55 \%$ to $\$ 26.9$ million for the first nine months of fiscal 2005 up from $\$ 17.3$ million for the first nine months of fiscal 2004. The increase in operating income of the Flight Support Group for the third quarter of fiscal 2005 and the first nine months of fiscal 2005 reflects both the increase in net sales and higher operating margins resulting principally from improved operating efficiencies. Operating margins of the Flight Support Group improved to $20.8 \%$ in the third quarter of fiscal 2005 from $15.0 \%$ in the third quarter of fiscal 2004 and improved to $19.4 \%$ in the first nine months of fiscal 2005 from 15.5\% for the first nine months of fiscal 2004.

Operating income of our Electronic Technologies Group increased 11\% to $\$ 3.8$ million for the third quarter of fiscal 2005 up from $\$ 3.4$ million for the third quarter of fiscal 2004 and increased $9 \%$ to $\$ 10.5$ million for the first nine months of fiscal 2005 up from $\$ 9.6$ million for the first nine months of fiscal 2004. Operating margins of the Electronic Technologies Group were 20.1\% in the third quarter of fiscal 2005 and $19.2 \%$ in the first nine months of fiscal 2005, down slightly from $21.8 \%$ in the third quarter of fiscal 2004 and 22.5\% for the first nine months of fiscal 2004, due principally to a less favorable product sales mix. Based on the current backlog within our Electronic Technologies Group, we expect operating margins for the full fiscal 2005 year to approximate 20\%.

Our consolidated operating margins improved to $17.0 \%$ in the third quarter of fiscal 2005 from 14.1\% in the third quarter of fiscal 2004 and to $16.5 \%$ for the first nine months of fiscal 2005 from $14.6 \%$ for the first nine months of fiscal 2004.

Cash flow from operating activities for the first nine months of fiscal 2005 totaled $\$ 21.0$ million versus $\$ 32.6$ million in the first nine months of fiscal 2004 principally due to a higher investment in inventories required to meet increased sales demand and longer lead times for certain raw materials, as well as increased accounts receivable due to the higher sales levels. In light of these required investments in working capital, we are revising our fiscal 2005 targeted cash flow from operating activities to a range of $\$ 30$ to $\$ 35$ million. Our net capital expenditure budget for fiscal 2005 remains in the range of $\$ 6$ to $\$ 8$ million, net of $\$ 3.5$ million in proceeds we received from the sale of an excess facility.

Based on current market conditions, we continue to target fiscal 2005 consolidated sales of approximately $\$ 255$ to $\$ 260$ million and diluted net income per share in the range of $\$ .84$ to $\$ .86$. The net sales and earnings targets exclude the impact of additional acquisitions, if any.

As we look to the remainder of fiscal 2005, fiscal 2006 and beyond, we believe the increasing product demand from the commercial airline industry, our commitment to develop new products

- more -
and services, our strong financial position and select acquisition opportunities provide the foundation for long-term growth in sales and earnings."

As previously announced, HEICO will hold a conference call on Tuesday, August 30, 2005 at 9:00 a.m. Eastern Daylight Time to discuss its third quarter results. Individuals wishing to participate in the conference call should dial: U.S./Canada/International/Local 785-832-1508, wait for the conference operator and provide the operator with the "Verbal" Passcode/Conference ID 7HEICO. A digital replay will be available one hour after the completion of the conference for 14 days. To access, dial: U.S./Canada/International/Local 402-220-2569 and enter Passcode/Conference ID 7HEICO.

There are currently approximately 14.5 million shares of HEICO's Class A Common Stock (HEI.A) outstanding and 10.1 million shares of HEICO's Common Stock (HEI) outstanding. The stock symbols for HEICO's two classes of common stock on most web sites are HEI.A and HEI. However, some web sites change HEICO's Class A Common Stock stock symbol (HEI.A) to HEI/A or HEIa.

HEICO Corporation is engaged primarily in certain niche segments of the aviation, defense, space and electronics industries through its Hollywood, FL-based HEICO Aerospace Holdings Corp. subsidiary and its Miami, FL-based HEICO Electronic Technologies Corp. subsidiary. HEICO's customers include a majority of the world's airlines and airmotives as well as numerous defense and space contractors and military agencies worldwide in addition to telecommunications, electronics and medical equipment manufacturers. For more information about HEICO, please visit our web site at http://www.heico.com.

Certain statements in this press release constitute forward-looking statements, which are subject to risks, uncertainties and contingencies. HEICO's actual results may differ materially from those expressed in or implied by those forward-looking statements as a result of factors including, but not limited to: lower demand for commercial air travel or airline fleet changes, which could cause lower demand for our goods and services; product specification costs and requirements, which could cause an increase to our costs to complete contracts; governmental and regulatory demands, export policies and restrictions, reductions in defense or space spending by U.S. and/or foreign customers, or competition from existing and new competitors, which could reduce our sales; HEICO's ability to introduce new products and product pricing levels, which could reduce our sales or sales growth; HEICO's ability to make acquisitions and achieve operating synergies from acquired businesses, customer credit risk, interest rates and economic conditions within and outside of the aviation, defense, space and electronics industries, which could negatively impact our costs and revenues; and HEICO's ability to maintain effective internal controls, which could adversely affect our business and the market price of our common stock. Parties receiving this material are encouraged to review all of HEICO's filings with the Securities and Exchange Commission, including, but not limited to filings on Form $10-\mathrm{K}$, Form $10-\mathrm{Q}$ and Form $8-\mathrm{K}$. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Net sales
Cost of sales
Selling, general and administrative expenses
Operating income
Interest expense
Interest and other income
Life insurance proceeds
Income before income taxes and minority interests
Income tax expense
Income before minority interests
Minority interests' share of income
Net income
Net income per share:
Basic
Diluted
Weighted average number of common shares outstanding: Basic
Diluted

THREE MONTHS ENDED JULY 31,

| 2005 |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 69,169, 000 | \$ | 55,820, 000 |  |
|  | 43,170, 000 |  | 36,204, 000 |  |
|  | 14, 250,000 |  | 11,746, 000 |  |
|  | 11,749,000 |  | 7,870,000 |  |
|  | ( 252, 000) |  | (250, 000) |  |
|  | 341, 000 |  | 93,000 |  |
|  | -- |  | 5, 000, 000 | (2) |
|  | 11,838, 000 |  | 12,713, 000 |  |
|  | 4,294, 000 |  | 2,591, 000 |  |
|  | 7,544,000 |  | 10,122, 000 |  |
|  | 1,498, 000 |  | 2, 007, 000 |  |
| \$ | 6,046,000 | \$ | 8,115, 000 | (1) (2) |
| \$ | . 25 | \$ |  | (1) (2) |
| \$ | . 23 | \$ | . 32 | (1)(2) |
|  | 24,500,372 |  | 24,165,595 |  |
|  | 26,368,520 |  | 25,755,455 |  |

THREE MONTHS ENDED JULY 31,

| 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: |
| \$ | 50,146, 000 | \$ | 40, 086, 000 |
|  | 19, 047, 000 |  | 15,743, 000 |
|  | (24, 000) |  | ( 9,000 ) |
| \$ | 69, 169, 000 | \$ | 55,820, 000 |
| \$ | 10,454, 000 | \$ | 6, 006, 000 |
|  | 3,820, 000 |  | 3,428, 000 |
|  | $(2,525,000)(3)$ |  | $(1,564,000)$ |
| \$ | 11, 749, 000 | \$ | 7,870,000 |

Net sales
Cost of sales
Selling, general and administrative expenses
Operating income
Interest expense
Interest and other income
Life insurance proceeds
Income before income taxes and minority interests
Income tax expense
Income before minority interests
Minority interests' share of income

Net income
Net income per share:
Basic
Diluted
Weighted average number of common shares outstanding: Basic
Diluted

NINE MONTHS ENDED JULY 31,

| 2005 |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 193,123, 000 | \$ | 154,764, 000 |  |
|  | 121, 799, 000 |  | 100,898, 000 |  |
|  | 39,481, 000 |  | 31, 251, 000 |  |
|  | 31,843, 000 |  | 22,615,000 |  |
|  | (785, 000 ) |  | (882, 000) |  |
|  | 421, 000 |  | 95, 000 |  |
|  | -- |  | 5, 000, 000 | (2) |
|  | 31,479, 000 |  | 26,828,000 |  |
|  | 11,430,000 |  | 7,447, 000 |  |
|  | 20, 049, 000 |  | 19,381, 000 |  |
|  | 3,862, 000 |  | 3, 917, 000 |  |
| \$ | 16,187, 000 | \$ | 15,464, 000 | (1) (2) |
| \$ | . 66 | \$ | . 64 | (1) (2) |
| \$ | . 62 | \$ | . 60 | (1) (2) |


| $24,425,235$ | $23,986,315$ |
| :--- | :--- |
| $26,280,695$ | $25,709,844$ |

NINE MONTHS ENDED JULY 31,

|  | 2005 | 2004 |  |
| :---: | :---: | :---: | :---: |
| \$ | 138,462,000 | \$ | 112, 053,000 |
|  | 54, 808, 000 |  | 42, 825, 000 |
|  | $(147,000)$ |  | (114, 000) |
| \$ | 193, 123, 000 | \$ | 154, 764, 000 |
| \$ | 26, 921, 000 | \$ | 17,344, 000 |
|  | 10,501, 000 |  | 9,615, 000 |
|  | $(5,579,000)(3)$ |  | $(4,344,000)$ |
| \$ | 31,843, 000 | \$ | 22,615,000 |

Cash and cash equivalents
Accounts receivable, net
Inventories
Prepaid expenses, deferred taxes and other current assets
Total current assets
Property, plant and equipment, net
Goodwill
Other assets

## Total assets

Current maturities of long-term debt
Other current liabilities
Total current liabilities
Long-term debt, net of current maturities
Deferred income taxes
Other non-current liabilities
Total liabilities
Minority interests in consolidated subsidiaries
Shareholders' equity
Total liabilities and shareholders' equity

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

JULY 31, 2005
OCTOBER 31, 2004

| \$ | 2,635,000 | \$ | 214,000 |
| :---: | :---: | :---: | :---: |
|  | 41,666,000 |  | 36,798, 000 |
|  | 58,873,000 |  | 48,020,000 |
|  | 9,991,000 |  | 8,880,000 |
|  | 113,165, 000 |  | 93,912,000 |
|  | 42, 482, 000 |  | 40,558, 000 |
|  | 232,349, 000 |  | 216,674,000 |
|  | 11,000, 000 |  | 13,111, 000 |
| \$ | 398,996,000 | \$ | 364,255,000 |
| \$ | 58,000 | \$ | 58,000 |
|  | 35,751, 000 |  | 31,984, 000 |
|  | 35,809, 000 |  | 32,042,000 |
|  | 22,028, 000 |  | 18,071, 000 |
|  | 19,923, 000 |  | 16,262,000 |
|  | 6,672,000 |  | 5,834, 000 |
|  | 84,432, 000 |  | 72,209, 000 |
|  | 48, 033, 000 |  | 44,644, 000 |
|  | 266,531, 000 |  | 247, 402,000 |
| \$ | 398,996,000 | \$ | 364,255,000 |
|  | ========== |  | ========== |

NINE MONTHS ENDED JULY 31,
2005
2004

## Net income <br> Depreciation and amortization

Deferred income tax provision Minority interests' share of income
Tax benefit from stock option exercises
Increase in accounts receivable
(Increase) decrease in inventories Other

Net cash provided by operating activities
Investing Activities:
Acquisitions and related costs, net of cash acquired Capital expenditures
Proceeds from sale of building held for sale Other

Net cash used in investing activities
Financing Activities:
Borrowings on revolving credit facility, net Cash dividends paid
Proceeds from stock option exercises Other

Net cash provided by financing activities
Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of period

```
\(\$\)
\(16,187,000\)
\(5,267,000\)
\(2,914,000\)
\(3,862,000\)
\(2,826,000\)
\((2,760,000)\)
\((8,833,000)\)
\(1,501,000\)
--------
\(20,964,000\)
```

$(19,043,000)$
$(6,804,000)$
3,520,000 224,000
$(22,103,000)$

4,000, 000
$(1,224,000)$
1,338, 000
(554, 000)
3,560,000
2,421, 000 214, 000
\$ 2,635,000
-

| \$ | 15,464,000 |
| :---: | :---: |
|  | 5,126,000 |
|  | 3,654,000 |
|  | 3,917,000 |
|  | 1,252,000 |
|  | (897, 000 |
|  | 2,459,000 |
|  | 1,629,000 |
|  | 32,604,000 |

$(28,064,000)$
$(4,253,000)$
$(348,000)$
$(32,665,000)$

4,000,000
$(1,201,000)$
712, 000
499, 000
4, 010, 000
3, 949, 000
4,321, 000
\$ 8,270,000
(1) Operating income was reduced in fiscal 2004 by an aggregate of $\$ 600$, 000 in restructuring expenses recorded by certain subsidiaries of the Flight Support Group that provide repair and overhaul services including $\$ 350,000$ recorded in cost of sales and $\$ 250,000$ recorded in selling, general and administrative expenses. The restructuring expenses decreased net income by $\$ 301,000$, or $\$ .01$ per basic and diluted share.
(2) Represents proceeds from a $\$ 5.0$ million key-person life insurance policy maintained by a subsidiary of the Flight Support Group. The minority interest's share of this income totaled $\$ 1.0$ million, which is reported as a component of minority interests' share of income. Accordingly, the life insurance proceeds increased fiscal 2004 net income by $\$ 4.0$ million, or $\$ .17$ per basic and $\$ .16$ per diluted share.
(3) Fiscal 2005 results reflect increased costs to comply with the Sarbanes-Oxley Act of 2002 and higher accrued performance awards.

